TREGUS

accessories

SALES AND PLANNING
Our sales managers meet with our retail partners' buying and planning teams determining quantity, distribution and delivery dates for product launches. Meanwhile our forecasting managers schedule production, receipt, distribution and delivery.

PACKAGING AND MARKETING
Award-winning in-house packaging and component designers create display elements, markings, and attached marketing components. Upon customer sign off production begins.

QUALITY ASSURANCE
Whether it is a belt, a wallet or a cigar case, whichever step of the journey, every product is produced under supervision of Tregus quality assurance inspectors monitoring the progress, quality and social compliance of the entire process.

MANUFACTURING
Production is a global symphony of sorts: A buckle is manufactured in Taiwan; a belt strap cut and finished from hides purchased in Europe by our sourcing managers, are assembled in our unit. All of it finely orchestrated to complete the manufacturing journey in the most time-efficient manner with high-quality results.

CUSTOMS BROKERAGE
Once production is completed, our office completes forms and documentation for transit and for our in-house customs brokerage to process.
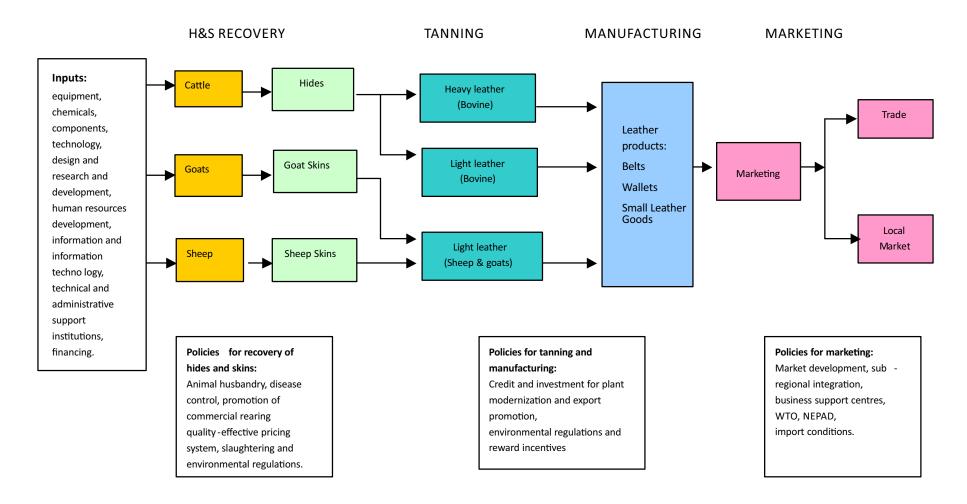
FULFILLMENT CENTERS
Ultimately one of our global logistics centers inspect the products once again and move them down high speed conveyor systems to be packed, weighed and shipped that same day to their final destination.

SALES AND SUCCESS IN-STORE
We deliver our competitive advantage in-store (point-of-sale). The advantage is sustained by forecasting and planning. Armed with point of purchase data, our analysts provide weekly sales summaries analyzed and strategized to provide retailers with a blueprint for success.

END - TO - END SUPPLY CHAIN

Diagram 1.1 The leather and leather products supply chain

H&S RECOVERY   TANNING   MANUFACTURING   MARKETING

Inputs:
equipment,
chemicals,
components,
technology,
design and
research and
development,
human resources
development,
information and
information
techno logy,
technical and
administrative
support
institutions,
financing.

Cattle	→	Hides	→	Heavy leather (Bovine)	→	
Goats	→	Goat Skins	→	Light leather (Bovine)	→	Leather products: Belts Wallets Small Leather Goods
Sheep	→	Sheep Skins	→	Light leather (Sheep & goats)	→	

Marketing → Trade / Local Market

Policies for recovery of hides and skins:
Animal husbandry, disease control, promotion of commercial rearing quality-effective pricing system, slaughtering and environmental regulations.

Policies for tanning and manufacturing:
Credit and investment for plant modernization and export promotion,
environmental regulations and reward incentives

Policies for marketing:
Market development, sub - regional integration, business support centres, WTO, NEPAD, import conditions.

Support systems for investment and innovation
Industrial services; physical and telecommunications infrastructures; mechanisms such as sub-contracting, joint ventures , promotion of FDI, *e*-trade and benchmarking.